pronunciation

Elementary

translation/notes

example sentence

Unit 16

Headword	pronunciation	translation/notes	example semence
abandon (v)	/ə'bændən/	beenden	The game had to be abandoned because of rain.
accommodation (n)	/əˌkɒmə'deɪʃən/	Übernachtungsmöglichkeiten	The hotel provides accommodation for up to 100 people.
advanced (adj)	/əd'va:nst/	fortgeschritten	Using advanced techniques, surgeons managed to reattach his arm.
advertising (n)	/ˈædvəˌtaɪzɪn/	Werbung	Online advertising costs us less but it is just as effective as TV advertising .
advise (v)	/æd'vaɪz/	beraten	Passengers are advised to go to the airline information desk to pick up a hotel voucher.
affect (v)	/ə'fekt/	beeinflussen, (hier) schädigen	The disease affects many different organs of the body.
airline (n)	/'eəlaɪn/	Fluggesellschaft	The airline is offering a 10% discount off online bookings.
airline information desk	/ˈeəlaɪn ɪnfə,meɪʃən desk/	Informationsschalter einer Fluggesellschaft	Passengers are advised to go to the airline information desk to pick up a hotel voucher.
aisle seat (n)	/'aɪl siːt/	Sitz am Gang	I chose an aisle seat because there were no more window seats available.
announce (v)	/ə'nauns/	ankündigen	When your flight is announced , make your way to the departure lounge.



announcement (n) airport announcement	/ə'naunsmənt/ /'eəpɔ:t ə'naunsmənt/	Ankündigung Durchsage am Flughafen	All the airport announcements are made in Spanish as well as English.
announcement about	/ə'naunsmənt ə'baut/	Durchsage über/betreffend	I couldn't understand the announcement about the flight delays.
approach (v)	/ə'prəutʃ/	sich an wenden	I have already approached my boss about a pay rise.
baggage (n)	/ˈbægɪʤ/	Gepäck	Check your baggage in before going through security and passport control.
blame (v)	/bleɪm/	beschuldigen	You can't blame your family for all your problems.
board (v)	/bɔ:d/	an Bord gehen, einsteigen	Will we have time for a coffee before boarding ?
book (v)	/buk/	buchen	My assistant can book all the flights and hotels.
bump (v)	/bʌmp/	prallen, stoßen, (hier:) umbuchen	I arrived just two minutes late for check-in but the airline bumped me onto a later flight.
cancel (v)	/ˈkænsəl/	löschen, annullieren	The 4.05 train has been cancelled.
cancellation (n)	/kænsə'leıʃən/	Löschung, Annullierung	This policy includes insurance against flight cancellations, injury and lost luggage.
capacity (n)	/kə'pæsəti/	Kapazität, Fassungsvermögen	The concert hall has a seating capacity of 800.
category (n)	/ˈkætəgəri/	Kategorie, Klasse	There will be two winners in each category.
charges (n pl) extra charges	/'tʃɑ:ʤəz/ /ˌekstrə 'tʃɑ:ʤəz/	Kosten Extrakosten	Airlines should inform passengers about any extra charges they might have to pay.
check-in (n)	/'tʃekɪn/	Check-in	Check-in closes twenty minutes before the flight.
check-in desk	/'tʃekɪn desk/	Abfertigungsschalter	The man at the check-in desk told me I could take



			this bag as hand luggage.
check sth in (phr v)	/tʃek ¡sʌmӨɪŋ 'ɪn/	etw. einchecken	Check your baggage in before going through security and passport control.
checked-in luggage	/'tsektin ,lngi&/	eingechecktes Gepäck	I packed my medication in my checked-in luggage and then our flight was delayed for four hours.
climate control (n)	/'klaımət kən,trəul/	Klimaanlage	My new car comes with heated seats and climate control.
clogged (adj) become clogged (with sth)	/klogd/ /bɪ,kʌm klogd wɪƏ ˌsʌmƏɪŋ/	verstopft mit etw. verstopfen	The production line has become clogged with loaves of bread because the conveyor belt stopped for a couple of minutes.
collapse (v)	/kə'læps/	einbrechen, zusammenstürzen	The country's economy is collapsing.
comfortable (adj) (opposite = uncomfortable)	/ˈkʌmfətəbəl/	gemütlich (Gegenteil = ungemütlich)	The bed looked warm and comfortable.
complaint (n)	/kəm'pleɪnt/	Beschwerde	There's been a complaint about your work.
conveyor belt (n)	/kən'veɪə belt/	Förderband, Fließband	Factory workers remove faulty devices from the conveyor belt.
crash (v)	/kræʃ/	abstürzen	My laptop crashed just when I was backing up the hard drive.
customer service(n)	/ _I kʌstəmə 'sɜːvɪs/	Kundenservice	The flights are really cheap but the standard of customer service isn't that high.
damaged (adj)	/'dæmɪʤd/	beschädigt	I can't use the keyboard. It was damaged when I unpacked it.
delay (n)	/dɪ'leɪ/	Verspätung	After a long delay , the plane finally took off.
depart (v)	/dɪ'pɑ:t/	abfahren, abfliegen	The 2.35 to Birmingham New Street will depart from Platform 3.



directions (n pl)	/daɪˈrekʃənz/	Wegbeschreibung	She gave the driver directions to her house.
disaster (n)	/dɪˈzɑ:stə/	Unglück, Unfall	Our party was a complete disaster.
disastrous (adj)	/dɪ'zɑ:strəs/	schrecklich	The spending cuts would be disastrous for schools.
discrimination (n)	/dɪskrɪmɪ'neıʃən/	Diskriminierung, Ungleichbehandlung	Companies found guilty of discrimination can be fined heavily.
display (n) information display	/dɪs'pleɪ/ /ɪnfə,meɪʃən dɪs'pleɪ/	Bildschirm Informationsdisplay	There was nothing on the information display about a delay to our flight.
distance (n)	/'dɪstəns/	Entfernung	They started to walk the short distance to the camp.
due to (prep)	/'dju: tu:/	wegen, infolge, aufgrund	We had problems due to poor management.
easy (adj) (opposite = difficult) easy to read/understand	/'i:zi/ /,i:zi tə 'ri:d/ ʌndə'stænd/	leicht (Gegenteil = schwer) leicht zu lesen / verstehen	The instructions are easy to understand .
engaged (adj) the lines are engaged	/in'gei&d/ /đə lainz a: in'gei&d/	besetzt die Telefonleitungen sind besetzt	All our customer service lines are engaged. Please call back later.
excuse me	/ɪkˈskju:z mi:/	entschuldigen Sie (mich)	Excuse me, do you know what time it is?
facilities (n pl)	/fəˈsɪlıtɪz/	Toiletten	There are plans to improve toilet facilities at the station.
failure (n)	/ˈfeɪljə/	Fehler, Defekt	The crash seems to have been caused by engine failure.
fare (n)	/'feə/	Fahrpreis	For more information about fares and payment methods, visit our website.



flight (n)	/flart/	Flug	The flight from New York to Heathrow took about 5 hours.
flight arrangement	/flart əˈreɪnʤmənt/	Flugplan	The tour company looks after all the flight arrangements and hotel bookings.
flight attendant	/flart ə'tendənt/	Flugbegleiter/in	I asked the flight attendant for a drink of water.
full (adj) (opposite = empty)	/ful/	voll (Gegenteil = leer)	The lift was completely full so we waited for the next one.
gauge (n)	/geiʤ/	(hier:) Waage	You can weigh your own hand luggage by putting it on the gauge .
give up (phr v)	/giv 'np/	aufgeben	After waiting an hour for the bus, we gave up and took a taxi.
ground staff (n)	/'graund sta:f/	Bodenpersonal	BA ground staff called the strike because of proposed new working conditions.
half-empty (adj)	/ha:f 'empti/	halbleer	The fuel tank is half-empty .
hand luggage (n)	/'hænd ,lagids/	Handgepäck	I'm only taking hand luggage in order to save time.
home (n) head for home	/həʊm/ /hed fə 'həʊm/	Heim, Zuhause nach Hause fahren	It's been a long day. I think I'll head for home now.
in-flight (adj)	/ɪnˈflaɪt/	(hier:) Bordkino	We only provide in-flight entertainment on longer flights.
launch (n)	/lɔ:nʃ/	Einführung, Erscheinen	We've been working late every night this week getting ready for the product launch on Friday.
nationality (n)	/næʃəˈnæləti/	Nationalität	There may be as many as 20 different nationalities in a school.



queue (n)	/kju:/	(Warte-)Schlange	There was a long queue for tickets.
publicity (n)	/pʌb'lɪsəti/	Öffentlichkeit, Werbung	Her behaviour during the filming attracted a lot of
price (n) at a reasonable price	/prais/ /æt ə ,ri:zənəbəl 'prais/	Preis zu einem vernünftigen Preis	I managed to buy her this camera at quite a reasonable price.
phone line (n) the phone lines are engaged	/ˈfəʊn laɪn/ /ðə ,fəʊn laɪnz ɑ: ɪnˈgeɪʤd/	Telefonleitung die Telefonleitungen sind belegt	It's hard to speak to anyone directly as the phone lines always seem to be engaged.
overbooking (n)	/əuvə'bukın/	Überbuchung	Overbooking is sometimes a problem with cheaper airlines who sell more tickets than there are seats.
outgoing (adj) (opposite = incoming)	/'autgəuɪn/	Abgehend, (hier:) abfliegend (Gegenteil = hereinkommend)	Outgoing passengers should go to the check-in desk for information about flight BA1533.
organisation (n)	/ɔ:gənaɪˈzeɪʃən/	Organisation	She belongs to a number of political and charitable organisations.
operation (n)	/ɒpəˈreɪʃən/	Einsatz, Funktion, Handhabung	We are here to explain the operation of the new exam system.
operate (v)	/ˈppəreɪt/	arbeiten, laufen, (hier: fliegen)	Flights operate every day from Birmingham.
opening (n)	/ˈəʊpənɪn/	Eröffnung	Our band is playing at the opening of the new shopping centre.
(opposite = offline) online booking system	/,pnlain 'bukin sistəm/	(Gegenteil = offline, nicht verbunden, nicht im Netz Online-Buchungssystem	You can use our online booking system to check in as well.
online (adj) (opposite = offline)	/ˈɒnlaɪn/		You can use our online booking system to chec



race (n)	/reis/	Rasse, Gattung	We do not discriminate on the basis of race or gender.
refund (n)	/ˈri:fʌnd/	Rückerstattung	If the flight is delayed for more than five hours, the airline will offer you a refund .
regulations (n pl) follow the regulations	/regu'leɪʃənz/ /,fɒləu đə regu'leɪʃənz/	Regeln, Vorschriften Regeln / Vorschriften (be-)folgen	I'm afraid you can't take photographs. We have to follow the regulations.
reservation (n) hold a reservation	/rezə'veɪʃən/ /həʊld ə rezə'veɪʃən/	Reservierung eine Reservierung halten	We only hold reservations until 20 minutes before boarding.
seat (n)	/si:t/	Platz, Sitz	The seat next to me was empty.
stranded (adj) be stranded at	/'strændəd/ /'bi 'strændəd æt/	gestrandet gestrandet sein in / auf	The passengers were stranded at the airport overnight.
suspend (v)	/sə'spend/	aussetzen, auflösen	Operations at the plant have been suspended because of safety concerns.
technical (adj) for technical reasons	/'teknɪkəl/ /fə 'teknɪkəl ,ri:zənz/	technisch aus technischen Gründen	The train has been delayed for technical reasons.
temperature (n)	/'temprətʃə/	Temperatur	The plants need a temperature of at least 15 degrees centigrade to grow well.
terminal (n)	/'tɜ:mɪnəl/	Terminal	It's a five-minute walk from the car park to the terminal .
treat (v) treat sb well/badly	/tri:t/ /tri:t ˌsʌmbədi 'wel/'bædli/	behandeln jdn. gut / schlecht behandeln	They treated the prisoners very badly .



turn up (phr v)	/t3:n 'Ap/	erscheinen	She failed to turn up for work on Monday.
typical (adj) that's typical!	/'tɪpɪkəl/ /đæts 'tɪpɪkəl/	typisch das ist typisch!	The show's been cancelled? That's just typical!
unload (v)	/ʌn'ləʊd/	entladen, ausladen	It took three hours to unload all the furniture from the lorry.
view (n) panoramic views	/vju:/ /pænə,ræmık 'vju:z/	Aussicht Panorama Aussicht	We had a panoramic view of the mountains from our room.
voucher (n)	/'vautʃə/	Coupon, Gutschein	Airlines sometimes offer their passengers vouchers for hotels when flights are cancelled.
weigh (v)	/wei/	abwiegen	Weigh the flour, sugar and butter, beat them thoroughly, and then add the eggs gradually.



pronunciation

Elementary

translation/notes

example sentence

Unit 17

accept (v)	/ək'sept/	annehmen, akzeptieren	They offered her a job, and she accepted without hesitation.
administration (n)	/æd,mɪnɪ'streɪʃən/	Verwaltung	Too much money is spent on administration.
advance (n) years/months/days etc in advance	/əd'va:ns/ /,jiəz/,mʌnӨs/,deiz in əd'va:ns/	Voraus Jahre / Monate / Tage usw. im Voraus	You have to make reservations six months in advance.
advantage (n) (opposite = disadvantage)	/əd'va:ntɪʤ/	Vorteil (Gegenteil = Nachteil)	The equipment has the additional advantage of being easy to carry.
advertising (n)	/'ædvəˌtaɪzɪn/	Werbung	We spend \$5 million a year on advertising.
afraid (adj) I'm afraid	/ə'freɪd/ /aɪm ə'freɪd/	verängstigt, ängstlich leider, es tut mir leid	I'm afraid Mr Dean is out of the office this morning.
anticipate (v)	/æn'tɪsɪpeɪt/	vorhersehen, rechnen mit	The businesses that survive are those that anticipate changes in technology.
appear (v)	/ə'pɪə/	auftreten	She is currently appearing in a Broadway musical.
appear on television	/ə'pıə ɒn ,teləvıʒən/	im Fernsehen erscheinen	She first appeared on television when she was only four years old.
apply for sth (phr v)	/ə'plaı fə ˌsʌmӨɪŋ/	sich bewerben für etw.	I've applied for a place at music college.



assets (n pl)	/'æsets/	Vermögenswerte	The company was forced to sell some its assets to pay its debts.
associated (adj) be associated with sb/sth	/ə'səusıertəd/ /bi: ə'səusrertəd wr\ _s\n\Omegam\ightarrow\ightarr	verbunden, einhergehend verbunden sein mit jdm./etw.	The problem is often associated with heavy drinking.
attractive (adj) (opposite = unattractive)	/ə'træktıv/	attraktiv / ansprechend / reizvoll (Gegenteil = unattraktiv / reizlos)	The hotel is in an attractive setting at the edge of a lake.
balance sheet (n)	/'bæləns ∫i:t/	Bilanz	He could see from just a quick look at the balance sheet that the company was in trouble.
batch (n)	/bætʃ/	Charge	The whole batch of cakes had to be thrown away.
borrow (v) borrow from a bank	/'bɒrəʊ/ /'bɒrəʊ frəm ə ,bæղk/	(ent)leihen von einer Bank leihen	We borrowed £20,000 from the bank to start up the business.
boss (n)	/bps/	Chef, Boss	Ortega is boss of one of the most successful clothes makers in the world.
brand (n)	/brænd/	Marke	I tried using a new brand of soap.
branded (adj)	/'brændəd/	Marken-	Branded breakfast cereals cost more than the supermarket's own.
business (n) business life	/'biznəs/ /'biznəs laif/	Geschäft Geschäftsleben	He's new to business life . He used to be a teacher.
business school	/'bɪznəs ˌsku:l/	Wirtschaftsschule	I'm attending a management course at the local business school.



on business	/pn 'bɪznəs/	geschäftshalber	I'm going to Frankfurt next week on business.
set up a business	/set Ap ə 'biznəs/	eine Firma / ein Unternehmen gründen	He set up his first business when he was 19.
central (adj) be central to sth	/'sentrəl/ /bi: 'sentrəl tə ˌsʌm\Thetaɪŋ/	zentral von zentraler Bedeutung für etw. sein	The ability to copy other people is central to a child's development.
clothes maker (n)	/ˈkləʊðz 'meɪkə/	Kleidungsfabrikant	Ortega is boss of one of the most successful clothes makers in the world.
collection (n)	/kə'lekʃən/	Sammlung, (hier:) Kollektion	Our autumn collection will feature animal prints.
compared to sth	/kəm'peəd tə ısʌmӨɪᠠ/	verglichen mit etw.	Their results are good compared to other local schools'.
contact (n) be in daily contact (with sb)	/'kɒntækt/ /bi: ɪn ,deɪli 'kɒntækt wɪ\textarrow ,sʌmbədi/	Kontakt in täglichem Kontakt (mit jdm.) stehen	I'm in daily contact with the office when I go on a business trip.
control (v)	/kən'trəul/	überwachen, kontrollieren	The temperature in the museum is carefully controlled.
cost (n) finance/financial costs	/kpst/ /,fainæns/fai,nænʃəl 'kpsts/	Kosten Finanzkosten	The company may be forced to sell assets in order to meet its finance costs .
cut costs	/kʌt 'kɒsts/	Kosten reduzieren	New technology has helped us to cut costs.
counter (n)	/'kauntə/	Ladentheke	Jars of local honey were displayed on the counter .
current (adj) (opposite = non-current)	/'kʌrənt/	aktuell (Gegenteil = nicht aktuell/langfristig)	Production is likely to remain at current levels.



customised (adj)	/'kʌstəmaɪzd/	individuell (angefertigt)	His car has customised controls.
deal (n)	/di:l/	Abschluss, Handel, Abkommen	They've set up a lucrative deal with a TV company.
do well (opposite = do badly)	/du: 'wel/	gut abschneiden, erfolgreich sein (Gegenteil = schlecht abschneiden)	He's been doing well recently. He's won several matches.
earn (v) earn a record million	/3:n/ /3:n ə 'rekə:d ,mɪljən/	verdienen rekordverdächtige Millionen verdienen	Their latest album earned a record \$40 million.
earnings (n pl) earnings per share	/ˈɜːnɪnੑz/ /ˈɜːnɪnˌz pɜː ,ʃeə/	Einkünfte, Verdienst Aktienrendite	The company's losses will almost certainly cause a drop in the earnings per share.
enjoy (v)	/ɪnˈʤɔɪ/	genießen	Did you enjoy your meal?
equip sb with sth (phr v)	/ɪ'kwɪp sʌmbədi wɪ	jdn. mit etw. ausstatten	People who were helping to search for the missing girl were equipped with torches and radios.
exchange sth for sth (phr v)	/ik'stseincs saməin fə isaməin/	etw. gegen etw. tauschen	I'd like to exchange this skirt for a smaller size.
expense (n) operating expenses	/ik'spens/ /,ppəreitin ik'spensəz/	Ausgabe Betriebskosten	Our gross profit has increased but our operating expenses have also gone up.
exposure (n)	/ık'spəuʒə/	Präsentation, Publicity	We need to increase our marketing budget to give our products more exposure .
fall (v) (opposite = rise)	/fo:l/	fallen, sinken (Gegenteil = steigen)	Inflation has fallen to 3%.



famous (adj) be famous for sth	/ˈfeɪməs/ /bi: ˈfeɪməs fə ˌsʌmӨɪŋ/	berühmt berühmt für etw. sein	The town of Gouda is famous for its cheese.
fashion (n)	/ˈfæʃən/	Mode	I'd love to be a fashion photographer.
found (v)	/faund/	gründen	The newspaper was founded in 1909.
founder (n)	/'faundə/	Gründer	Paul Allen was one of the founders of Microsoft.
go up (phr v) (opposite = go down)	/gəu 'np/	steigen, hochgehen (Gegenteil = fallen)	The price has gone up since we last stayed here.
gross (adj) (opposite = net)	/grəus/	brutto (Gegenteil = netto)	Our gross profit has increased but our operating expenses have also gone up.
grow (v)	/grəu/	wachsen	The economy has grown by 7 per cent over the past year.
headquarters (n)	/hed'kwɔ:təz/	Hauptquartier, Zentrale	We have a weekly meeting at headquarters.
improve (v)	/ɪm'pru:v/	verbessern	More money is needed to improve airline security.
including (prep)	/ɪnˈklu:dɪŋ/	einschließlich	Four more countries applied to join the EU, including Sweden and Austria.
income (n) income statement	/'ınkʌm/ /'ınkʌm ,steɪtmənt/	Einkommen Einkommenserklärung	We should compare this year's income statement with last year's.
increase (n) (opposite = decrease) increase/decrease in sth	/'mkri:s/ /'mkri:s/'di:kri:s m ,sam\Om/	ansteigen, erhöhen (Gegenteil = verringern, zurückgehen	There has been a significant increase in the number of young people who smoke.
innovative (adj)	/'ınəvətıv/	neuartig/innovativ	The company has won awards for innovative design.



interest (n) pay interest	/'intərest/ /peɪ 'intərest/	Zinsen Zinsen zahlen	At first you only pay interest on the loan. After two years you start repaying the capital as well.
<pre>interested (adj) (opposite = uninterested) be/seem interested in sth</pre>	/'intərestəd/ /bi:./si:m 'intərestəd in ˌsʌmӨiŋ/	interessiert (Gegenteil = nicht interessiert) interessiert an etw. sein / scheinen	They seem interested in buying that house.
item (n)	/'aɪtəm/	Gegenstand / Artikel / Sache	Several items of equipment needed to be repaired.
liabilities (n pl)	/laɪə'bɪlətɪz/	Verpflichtung / Verbind- lichkeit	I'm not sure whether our net profit will be enough to meet all our liabilities .
licence (n)	/'laɪsəns/	Genehmigung/Lizenz	He was charged with possessing a shotgun without a licence.
lucrative (adj)	/ˈluːkrətɪv/	rentabel/lukrativ	They've set up a lucrative deal with a TV company.
luxury (adj) luxury goods	/'lʌkʒəri/ /'lʌkʒəri gudz/	Luxus-/luxuriös Luxuswaren	They sell leather furniture and other luxury goods .
manufacture (v)	/mænju:'fæktʃə/	herstellen	The firm manufactures women's clothing.
manufacturer (n)	/mænju:'fæktfərə/	Hersteller	The quality of our goods has improved since we started using a new manufacturer .
marketing (n)	/'ma:kitin/	Marketing	We need to increase our marketing budget to give our products more exposure.
message (n) take a message	/'mesi&/ /teik ə 'mesi&/	Nachricht eine Nachricht annehmen	She's not here at the moment - can I take a message?
miss (v) miss a train	/mɪs/	verpassen einen Zug verpassen	Jack's just phoned to say he missed the train .



	/ˈmɪs ə kə,nekʃən/ ,flaɪt/,treɪn/		
modern (adj) (opposite = old-fashioned)	/ˈmɒdən/	modern (Gegenteil = unmodern, altmodisch)	We should replace the equipment with something more modern .
money (n) make money	/'mʌni/ /meɪk 'mʌni/	Geld Geld verdienen	The business has made more money this year.
net (adj) (opposite = gross)	/net/	netto (Gegenteil = brutto)	I'm not sure whether our net profits will be enough to meet all our liabilities.
non-controversial (adj) (opposite = controversial)	/nonkontrə,v3:ʃəl/	unumstritten (Gegenteil = umstritten)	Try to stick to non-controversial topics of conversation at dinner.
nuisance (n)	/'nju:səns/	Ärgernis, Plage	It's a real nuisance that George can't join us.
<pre>over (prep) (opposite = under) just over</pre>	/ˈəuvə/ /ʤʌst ˌəuvə/	über (Gegenteil = unter) gerade eben über	He earns just over £50,000 a year.
owe (v) owe money	/əu/ /əu 'mʌni/	schulden Geld schulden	We still owe the builders some money .
per cent (n)	/pə 'sent/	Prozent	The economy grew by 7 per cent last year.
performance (n)	/pə'fɔ:məns/	Leistung	A healthy diet can improve a child's performance in school.
potential (adj)	/pəˈtenʃəl/	möglich, potenziell	The disease is a potential killer.
predict (v)	/prə'dıkt/	voraussagen	They're predicting heavy rain for tomorrow.
president (n) (AmE) (BrE = managing director)	/'prezident/	Präsident/in, (hier:) Geschäftsführer/in	The president of Citibank Corporation is due to retire next year.



process (n) every stage of the process	/'prəuses/ /evri steid əv đə 'prəuses/	Verfahren, Prozess jede Verfahrensstufe	The sensors need to be carefully checked after every stage of the process.
product (n) product placement	/'prodakt/ /,prodakt 'pleisment/	Produkt Productplacement	Product placement is the use of a particular company's products during a film as a way of advertising.
product preference	/prodakt 'prefərəns/	Produktvorlieben	The article "Live and Let Buy" describes changes in Bond's product preferences .
production (n)	/prəˈdʌkʃən/	Herstellung, Produktion	Our department is in charge of the production of goods for sale in the Far East.
profit (n) (opposite = loss)	/'profit/	Gewinn (Gegenteil = Verlust)	I'm not sure whether our net profits will be enough to meet all our liabilities.
promote (v)	/prə'məut/	bewerben, promoten	They are going on tour to promote their new album.
record (adj)	/'rekɔ:d/	Rekord-	I made it back to the office in record time.
record (n) break the previous record	/'rekɔ:d/ /breik ðə ,pri:viəs 'rekɔ:d/	Rekord den bestehenden Rekord brechen	She broke the previous record for javelin.
results (n pl)	/rɪ'zʌlts/	Ergebnis	Last quarter's results show that we were right to restructure the company.
retailer (n)	/ˈriːteɪlə/	Einzelhandelsunternehmen	A major sportswear retailer has gone bankrupt.
return (n) in return	/rɪ'tɜ:n/ /ɪn rɪ'tɜ:n/	Ausgleich zum Ausgleich	What can we do in return for your kindness?
revenue (n)	/'revənju:/	Einnahmen/Einkünfte	Most of our revenue comes from ticket sales.



rise (v) (opposite = fall)	/raiz/	ansteigen (Gegenteil = fallen, sinken)	Interest rates rise and fall according to the health of the economy.
run (v) run a business	/rʌn/ /rʌn ə 'bɪznɪs/	(hier:) führen, leiten ein Geschäft führen	He always wanted to run his own business .
sales (n pl)	/seɪlz/	Verkäufe, Umsatz	Aston Martin is hoping to increase sales to 5,000 vehicles a year.
same (adv) stay the same	/seim/ /stei đə 'seim/	gleich gleich bleiben	The Government's policy has stayed the same since 1991.
seat (n) Have a seat.	/si:t/ /hæv ə 'si:t/	Sitz, Platz Setz dich. / Setzen Sie sich.	Come in, Viv, and have a seat.
sell (v)	/sel/	verkaufen	These handbags aren't selling .
share (n)	/'ʃeə/	Aktie	The scheme allows employees to buy shares in the company.
shareholder (n)	/'ʃeəhəuldə/	Aktionär/in	All the shareholders voted against the merger.
simplify (v) (opposite = complicate)	/ˈsɪmplɪfaɪ/	vereinfachen (Gegenteil = verkomplizieren)	The format of the exam has been simplified.
stable (adj) (opposite = unstable) remain stable	/'steɪbəl/ /rɪ,meɪn 'steɪbəl/	stabil (Gegenteil = instabil) stabil bleiben	If the political situation remains stable , we may succeed.
startup (n) dotcom startup	/'sta:tʌp/ /dɒt,kɒm 'sta:tʌp/	Neugründung Dotcom-Neugründung, Gründung einer Internet- firma	Many dotcom startups failed within two years.



stock (n) unsold stock	/stpk/ /ʌn,səʊld 'stpk/	Lagerbestand, -ware unverkaufte Lagerware	Any unsold stock will be sold at a discount in other stores.
store (n) open a store	/sto:/ /,əupən ə 'sto:/	Ladengeschäft, auch: Verkaufsniederlassung ein Geschäft eröffnen	Ikea recently opened a store in our local town.
supply sb with sth (phr v)	/sə'plar sambədi wr\text{wi} sam\text{orig}	jdn. mit etw. versorgen	They used the money to supply the school with new textbooks.
tax (n)	/tæks/	Steuer	I was earning £1,500 a month after tax.
taxation (n)	/tæks'eɪʃən	Besteuerung	The government has promised to lower taxation after the election.
top (v)	/top/	übersteigen	The costs for the project may top £50 million.
turnover (n)	/'t3:nəuvə/	Umsatz	The recent marketing campaign has boosted our turnover.
<pre>under (prep) (opposite = over) just under</pre>	/'Andə/ /&Ast 'Andə/	unter (Gegenteil = über) gerade unter	His car cost just under \$40,000.
value (n)	/ˈvæljuː/	Wert	The value of the painting is not known.
worldwide (adv)	/wɜ:ld'waɪd/	weltweit	Michael Jackson was known as a singer worldwide.
worth (adj) be worth millions	/w3:O/	wert Millionen wert sein	That hotel group must be worth millions .



pronunciation

Elementary

translation/notes

example sentence

Unit 18

daviora	pronunciation	translation/notes	example sentence
access (n) have access to sth	/ˈækses/ /hæv ˈækses tu: ,sʌməɪn/	Zugang, Zutritt Zugang zu etw. haben	Only a small number of our students have access to the Internet.
according to (prep)	/əˈkɔːdɪŋ tuː/	gemäß, laut, zufolge	According to newspaper reports, fighting has broken out in the northern provinces.
agree (v) (opposite = disagree)	/ə'gri:/	übereinstimmen, einver- standen sein (Gegenteil = nicht zustimmen, ablehnen)	
I don't agree.	/aɪ ,dəunt ə'gri:/	Ich bin nicht einverstanden.	I don't agree. I think we should advertise online.
alternative (adj)	/ɔ:l'tɜ:nətɪv/	alternativ	We are now looking for an alternative method.
balance (n)	/'bæləns/	Gleichgewicht, Ausgleich, ausgewogene Mischung	A healthy diet is about getting the correct balance of a variety of foods.
block (v)	/blpk/	be-, verhindern	She accused him of blocking her promotion.
blog (n)	/blng/	Internet-Tagebuch, Blog	Have you read Sara's latest holiday blog ?
brand (n)	/brænd/	Marke, Sorte	I tried using a new brand of soap.
calculate (v)	/ˈkælkju:leɪt/	berechnen	Calculate the size of the angle.



check on sth (phr v)	/ˈtʃek ɒn ˌsʌməɪn/	etw. überprüfen, nach etw. sehen	I sent Michael to check on the kids.
commission (n) pay sb a commission	/kəˈmɪʃən/ /peɪ ˌsʌmbədi ə kəˈmɪʃən/	(hier:) Provision jdm. eine Provision zahlen, jdn. auf Provisionsbasis bezahlen	All our salespeople are paid a commission.
communication (n)	/kəˌmju:nɪ'keɪʃən/	Kommunikation	The company is making efforts to improve communication among its staff
compensation (n)	/kɒmpənˈseɪʃən/	Entschädigung	She was awarded £200,000 compensation for her injuries.
competition (n)	/ˌkɒmpə'tɪʃən/	Wettbewerb, Konkurrenz	There is fierce competition between the two schools.
complicated (adj) (opposite = simple)	/ˌkɒmplɪ'keɪtəd/	kompliziert (Gegenteil = einfach)	His instructions for using the central heating were quite complicated .
configuration (n)	/kɒnfigəˈreɪʃən/	Konfiguration	This new configuration has made my PC boot up faster.
configure (v)	/kɒn'fīgə/	konfigurieren	I downloaded some software to configure my mobile.
<pre>connect (adj) (opposite = disconnect)</pre>	/kə'nekt/	verbinden (Gegenteil = unterbrechen)	Your modem enables you to connect to the Internet.
connection (n) data connection	/kə'nekʃən/ /,deɪtə kə'nekʃən/	Verbindung Datenverbindung	The procedure depends on good data connection.
consumer (n)	/kən'sju:mə/	Verbraucher	The technology means better service for consumers .
contact (n) keep in contact with sb	/'kontækt/ /ki:p in 'kontækt	Kontakt, Verbindung Kontakt zu jdm. halten	I still keep in contact with Jo.



	wi\text{\text{\text{wi}}},samb\text{\text{samba}di/}		
control (n)	/kən'trəʊl/	Kontrolle, Leitung, Herr- schaft	The island is now under French control .
control (v)	/kən'trəʊl/	(hier:) im Griff haben, unter Kontrolle halten	New teachers often find it difficult to control their classes.
costs (n pl)	/kɒsts/	Kosten	The company needs to reduce its costs or it will fail.
courier service (n)	/ˈkurɪə ,sɜːvɪs/	Kurierdienst	We started using a courier service during the postal strike and we've used it ever since.
cover (v)	/'kʌvə/	(ab-)decken	The programme covers all aspects of health and safety at work.
creativity (n)	/,kri:e1't1vəti/	Kreativität	We want to encourage creativity in our employees.
currency (n)	/'kʌrənsi/	Währung	They paid for the equipment in Russian currency.
cut (v) cut costs/interest rates	/kʌt/ /kʌt 'kɒsts/'ɪntərest reɪts/	(be-, ab-)schneiden Kosten / Zinsen senken	We have cut our costs by 33%.
database (n)	/'deitəbeis/	Datenbestand	I can't access the database of all our client details.
deal (n) make a deal with sb	/di:l/ /meɪk ə 'di:l wɪӨ ˌsʌmbədi/	(Geschäfts-)Abschluss, Abkommen, Vereinbarung mit jdm. einen (Geschäfts-) Abschluss tätigen	They've made a deal with a TV company.
deliver (v) deliver the goods on time	/də'livə/ /də'livə đə ,gudz ɒn taɪm/	liefern Ware pünktlich liefern	They promise to refund you if they don't deliver the goods on time.



delivery method (n)	/dı'lıvəri/ /dı'lıvəri ,meOəd/	Versand-, Liefermethode	Click here to choose a delivery method .
demand (n)	/dr'ma:nd/	(hier:) Nachfrage	Demand for organic food is increasing.
demand (v)	/dɪ'mɑ:nd/	(hier:) fordern	The demonstrators demanded the release of all prisoners.
design (n)	/dɪˈzaɪn/	Design, Aufbau	We looked at designs for the new bridge.
disease (n)	/dɪˈziːz/	Krankheit	Smoking can cause fatal diseases .
double (v)	/'dʌbəl/	verdoppeln	The number of people without work has doubled in the last five years.
download (v)	/daun'ləud/	herunterladen	I downloaded some software to configure my mobile.
economics (n)	/ˌi:ke'nɒmɪks/	Wirtschaftswissenschaften, Volkswirtschaftslehre	Economics is the study of how goods are produced and sold and how money is managed.
economy (n)	/i:'kɒnəmi/	Wirtschaft	The economy grew at about 3 per cent per year.
education (n)	/edju:'keɪʃən/	Bildung	Education is a major concern for voters.
electricity (n)	/elek'trɪsəti/	Elektrizität	The machines run on electricity .
e-mail (n) send an e-mail	/'i:meɪl/ /send ən 'i:meɪl/	E-Mail eine E-Mail schicken	I sent Kim an e-mail with directions to the office.
encourage sb to do sth (phr v)	/en'kʌrɪʤ sʌmbədi tə du: ˌsʌmӨɪŋ/	jdn. ermutigen etw. zu tun, jdn. in etw. bestärken	Mum always encouraged us to take exercise.
energy (n)	/'enəʤi/	Energie	Switching off lights is a good way to save energy .
enquiry (n)	/ɪnˈkwaɪəri/	Anfrage	



answer an enquiry	/,ɑ:nsə ən ın'kwaɪəri/	eine Anfrage bearbeiten / beantworten	I've already answered 300 enquiries about the mains gas leak.
environment (n) the environment	/in'vairənmənt/ /đə in'vairənmənt/	Umgebung, Umwelt die Umwelt	Industrial development is causing widespread damage to the environment .
essential (adj)	/ɪˈsenʃəl/	wesentlich, äußerst wichtig	It is essential to involve your staff in the decision.
expert (n)	/'eksp3:t/	Fachmann, -frau, Experte	We've taken advice from an expert in radio communications.
fall (v) (opposite = rise)	/fɔ:l/	fallen, sinken (Gegenteil = (an-)steigen)	The temperature has been falling all day.
figures (n pl)	/'figəz/	Zahlen	Last month's figures show an improvement in this department's performance.
forecast (v)	/'fɔ:kɑ:st/	vorhersagen, prognosti- zieren	Experts are forecasting that oil prices will rise again within a few months.
fundamental (adj) be fundamental to sth	/ˈfʌndəmentəl/ /bi: ˈfʌndəmentəl tə ˌsʌm\Thetaɪŋ/	elementar (wichtig), wesentlich elementar wichtig für etw. sein	Women farmers are fundamental to China's economic development.
genetics (n)	/ල්ට'netiks/	Genetik	Genetics is the study of how living things pass their features on to their children through genes.
global (adj)	/ˈgləubəl/	global, weltweit	The global economy has become increasingly unstable.
globalisation (n)	/,gləubəlaı'zeıʃən/	Globalisierung	Multinationals play a huge role in globalisation .
goods (n pl)	/gudz/	Waren	Wilkins was found in possession of £8,000 worth of stolen goods .
go up (phr v) (opposite = go down)	/gəu 'np/	(an-)steigen, hochgehen (Gegenteil = sinken, fallen)	The price of petrol has gone up by over 30 per cent in less than a year.



go wrong (phr v) (opposite = go right)	/gəu 'rɒn/	falsch laufen (Gegenteil = richtig laufen)	Then something went wrong with the engine.
guarantee (v)	/gærən'ti:/	garantieren, gewährleisten	The government provides help for small businesses, but it cannot guarantee their success.
health (n)	/hel\Theta/	Gesundheit	She's had serious health problems.
honest (adj) (opposite = dishonest)	/'pnəst/	ehrlich, aufrichtig (Gegenteil = unehrlich, unaufrichtig)	I want you to give me an honest answer.
implant (n)	/'impla:nt/	Implantat	Scientists are developing insulin implants for diabetics.
improve (v)	/ɪm'pru:v/	(ver-)bessern	More money is needed to improve airline security.
increase (n) pay increase	/'ınkri:s/ /peɪ 'ınkri:s/	Erhöhung, Steigung Gehaltserhöhung	After six months in my new job, I'll receive a pay increase.
infect (v)	/ɪn'fekt/	einen Virus einfangen	My computer got infected when I opened an email attachment.
infection (n)	/ɪnˈfekʃən/	Virus(infektion)	The article gives you five hints to help protect your computer against infection by a virus.
inflation (n)	/ɪnˈfleɪʃən/	Inflation	Inflation has risen again this month.
innovation (n)	/ɪnəʊ'veɪʃən/	Innovation, grundlegende Neuerung	The exhibition includes this year's innovations in the motor industry.
innovative (adj)	/'ɪnəvətɪv/	innovativ	An innovative young Swedish architect designed the hotel.
install (v)	/ɪnˈstɔ:l/	einrichten, installieren	It's important to install a virus checker.
interest rate (n)	/'intərest reit/	Zinssatz	Interest rates are low, so it's a good time to buy a house.



Internet (n) the Internet	/'intənet/ /đə 'intənet/	Internet das Internet	The group posted the names of the men on the Internet.
interview (v)	/'ıntəvju:/	Interview	He was interviewed on the radio this morning.
invest (v)	/ɪn'vest/	investieren	Banks invested £20 million in the scheme.
involve (v)	/ɪn'vɒlv/	einbeziehen, mitwirken	The goal is to involve workers in the decision-making process.
involvement (n)	/ɪn'vɒlvmənt/	Mitwirkung, Einbindung, Beteiligung	Our involvement with this project started in 1989.
kill (v)	/kɪl/	vernichten, töten	The proposed laws could kill British dairy farming.
labour (n)	/'leɪbə/	Arbeitskräfte, Personal (skilled labour = Facharbeitskräfte)	We have had to go abroad to recruit skilled labour.
law (n)	/1ɔ:/	Gesetz	Several traffic laws had been broken.
legal system (n)	/ˈliːgəl ,sɪstəm/	Rechtssystem	Many countries admire the Scottish legal system.
limit (v)	/'limit/	begrenzen, einschränken	The new laws should limit environmental damage.
limitation (n)	/ˌlɪmɪ'teɪʃən/	Einschränkung	There are several limitations to this method.
link (n)	/lɪŋk/	Link (Verbindung)	Click on this link to find out more.
video link	/ˈvɪdɪəʊ lɪŋ̞k/	Videoverbindung	Our director joined in the meeting via a video link .
malware (n)	/ˈmælweə/	Malware (Computerprogramm mit offener oder Schadfunktion)	This virus-checker also protects you against malware.



measure (n) take measures to do sth	/'meʒə/ /teɪk 'meʒəz tə du: ˌsʌmӨɪŋ/	Maßnahme Maßnahmen ergreifen	Stronger measures will have to be taken to bring down unemployment.
medicine (n)	/ˈmedəsɪn/	Medizin	He went on to study medicine at Edinburgh University.
microscopic (adj)	/ _ı maıkrəu'skɒpık/	mikroskopisch	The disease is spread by microscopic organisms in drinking water.
mobile (n) (= mobile phone)	/ˈməʊbaɪl/	Mobiltelefon, Handy	I used my mobile to take a photo of them.
network (n)	/'netw3:k/	Netzwerk	I can connect to the company's network from my home computer.
notebook (n)	/'nəutbuk/	Notebook	I bought this notebook because I needed a computer that would fit in my briefcase.
online (adj)	/ˈɒnlaɪn/	online	Online banking is very convenient.
opinion (n)	/ə'pɪnjən/	Meinung	The students all gave their opinions .
outdated (adj)	/aut'dertəd/	veraltet, überholt	After three years, the company's computer system has become outdated .
page (n)	/peiʤ/	Seite	Click 'Back' to return to the previous page .
party (n)	/'pa:ti/	Partei (Gruppe)	On tonight's programme, we speak to key figures from the two main political parties .
PDA (n) (= personal digital assistant)	/pi:di:'eɪ/	PDA (handflächengroßer Computer)	I looked up the train timetable on my PDA.
pension (n)	/'penʃən/	Pension	He receives a pension from the navy.
permission (n)	/pə'mɪʃən/	Genehmigung, Erlaubnis	You are not allowed to camp here without permission .



policy (n)	/ˈpɒləsi/	Richtlinie, Grundsatz	What is the party's policy on immigration?
politics (n pl)	/'pɒlətɪks/	Politik	She's heavily involved in local politics .
population (n)	/pɒpju:'leɪʃən/	Bevölkerung	Less than 40% of the population voted in the last election.
positively (adv) think positively about sth	/'ppzətivli/ / Omk 'ppzətivli ə'baut sʌmOm//	positiv, optimistisch positiv über etw. denken	Studies show that patients who think positively about their recovery respond better to treatment.
power (n) in power	/'pauə/ /ɪn 'pauə/	Macht an der Macht	The ruling Social Democratic party has been in power for ten years.
predict (v)	/prə'dıkt/	vorhersagen, voraussagen	Industry leaders predict that another 8,000 jobs could be lost by the end of the year.
prediction (n) make a prediction	/prəˈdɪkʃən/ /meɪk ə prəˈdɪkʃən/	Prognose, Vorhersage eine Prognose / Vorhersage machen	She made a prediction that the king would die that year.
priority (n)	/praɪ'ɒrəti/	Priorität, Vorrang	Health insurance will be our top priority .
product (n)	/'prod^kt/	Produkt	The company manufactures hair care products .
program (n)	/'prəugræm/	Programm	It's taken me a couple of days to learn how to use this new spreadsheet program .
programme (v)	/'prəugræm/	programmieren	The doors are programmed to lock if the alarm goes off
provide (v)	/prəu'vaid/	zur Verfügung stellen, anbieten	We provide legal advice to our clients.
publicity (n)	/pʌb'lɪsəti/	öffentliche Aufmerksamkeit	Her behaviour during the filming attracted a lot of publicity.



rating (n)	/'reitin/	Beurteilung, Einschätzung	You can read other customers' ratings before you buy.
reduce (v) (opposite = increase)	/rɪ'dju:s/	verringern (Gegenteil = erhöhen, steigern)	Try to reduce the amount of fat in your diet.
relax (v)	/rɪ'læks/	entspannen	Just sit down and try to relax for half an hour.
reliable (adj)	/rɪˈlaɪəbəl/	zuverlässig	This car is much more reliable . I had trouble starting the engine on my last one
religion (n)	/rɪˈlɪʤən/	Religion	The problem is not merely a conflict of religion , but of culture and values as well.
resources (n pl)	/rɪˈzɔ:səz/	Ressourcen, Mittel	Many of these countries are rich in mineral resources.
restrict (v)	/rɪˈstrɪkt/	begrenzen	Doctors have restricted the number of visits to two per day.
right (adj) (opposite = wrong)	/raɪt/	richtig (Gegenteil = falsch)	The first thing we teach our sales reps is that the customer is always right .
risk (n)	/risk/	Risiko	There is a risk that the virus can be transferred from patient to doctor.
risky (adj)	/ˈrɪski/	riskant	It's a risky procedure for an elderly patient.
search engine (n)	/ˈsɜːtʃ 'enʤən/	Suchmaschine	I can't find it using Google. I'll try a different search engine.
security (n)	/sɪˈkuərəti/	Sicherheit	The information received is highly confidential and relates to national security .
seller (n)	/ˈselə/	Verkäufer	I've bought a lawnmower in an online auction. I'm going to pick it up from the seller .
service (n)	/'s3:vis/	Service, Wartung	



after sales service	/a:ftə,seilz 'sɜ:vis/	Kundendienst	Two years of after-sales service is included in the purchase price of the car.
set-up (n)	/'setnp/	Konfiguration	My laptop is running much faster now that the set-up has been changed.
share price (n)	/ˈʃeə praɪs/	Aktienkurs	The share price fell dramatically yesterday.
society (n)	/sə'sarəti/	(die) Gesellschaft	Society has to be prepared to support its elderly people.
software (n)	/'spftweə/	Software, Computer- programm	You can download the software from our website.
source (n)	/sɔ:s/	Quelle	We are investigating wind power and other renewable energy sources .
specialised (adj)	/'speʃəlaɪzd/	spezialisiert	The biology degree course becomes much more specialised in the third year.
spyware (n)	/'spaiweə/	Spionage-Software, Spyware	This virus-checker also protects you against spyware.
standard (n) living standards	/'stændəd/ /'lɪvɪŋ ,stændədz/	Niveau, Standard Lebensstandard	Something needs to be done urgently to improve living standards in these remote villages.
state (n) a perfect state	/'stert/ /ə ,p3:fekt 'stert/	Staat ein perfekter Staat	Experts believe the painting can be restored to a perfect state.
stock market (n)	/'stok ,ma:kit/	Aktienmarkt	I can receive stock market updates on my mobile.
strict (adj)	/strɪkt/	streng, eng	They operate within strict time limits.
strong (adj) (opposite = weak)	/stron/	stark (Gegenteil = schwach)	The euro is currently strong against the dollar.
supply (n)	/sə'plaɪ/	Versorgung, Belieferung	The crops need a constant supply of water.



surf (v) surf the Internet	/s3:f/ /'s3:f đə ˌɪntənet/	surfen im Internet surfen	She spends hours just surfing the Internet.
technology (n)	/tek'nɒləʤi/	Technologie	Military technology is developing all the time.
trade (v)	/treɪd/	handeln	The company will continue to trade under its original name.
training (n)	/'treɪnɪŋ/	Fortbildung	Employees are given training in the use of safety equipment.
transport (n) public transport	/'trænspɔ:t/ /,pʌblɪk 'trænspɔ:t/	Verkehrssystem öffentliches Verkehrssystem	Auckland's public transport system is excellent.
unemployment (n)	/ʌnɪm'plɔɪmənt/	Arbeitslosigkeit	Unemployment rose last month to its highest level in five years.
union (n)	/ˈjuːnjən/	Gewerkschaft	We encourage all employees to join a union.
universal (adj)	/ju:nɪ'vɜ:səl/	umfassend, allgemein	Our priority over the next five years is to establish universal free education of a high standard.
urban (adj) (opposite = rural)	/ˈɜːbən/	städtisch (Gegenteil = ländlich)	Urban poverty is on the increase.
values (n pl)	/ˈvæljuːz/	Werte(system)	The problem is not merely a conflict of religion, but of culture and values as well.
video conferencing (n)	/ˈvɪdɪəʊ ,kɒnfərənsɪŋ/	Videokonferenz	Video conferencing has dramatically reduced the cost of business trips for our company.
virus (n) anti-virus software/program	/'vairəs/ /ænti'vairəs ,spftweə/,prəugræm/	Virus Anti-Virus Software / Programm	The first thing you should do is install good antivirus software.
vote (v)	/vəut/	wählen	68 per cent of the union voted against striking.



weak (adj) (opposite = strong)	/wi:k/	schwach (Gegenteil = stark)	The pound is weak against the dollar at the moment.
webpage (n)	/ˈwebpeɪʤ/	Webpage, Internetseite	With this package it is simple to design a webpage.
wi-fi (n)	/'waɪfaɪ/	= wireless fidelity WLAN (wireless local area network)	Wi-fi is available at most modern hotels.
wireless (adj) wireless communication	/ˈwaɪələs/ /ˈwaɪələs /kəmju:nɪ,keɪʃən//	per Funk, drahtlos drahtlose Kommunikation	More and more users are opting for wireless communication because it's so flexible.

pronunciation

Elementary

translation/notes

example sentence

Unit 19

afraid (adj) I'm afraid	/ə'freid/ /aim ə'freid/	ängstlich leider, es tut mir leid	I'm afraid we don't have any red ones left.
answer (v)	/ˈaːnsə/	antworten	I hung up because nobody was answering.
answer the phone	/,a:nsə đə 'fəun/	ans Telefon gehen	I'm in the shower. Can someone else answer the phone?
answerphone (n)	/ˈaːnsəfəun /	Anrufbeantworter	I left a message on Luigi's answerphone.
attachment (n) send sth as an attachment	/ə'tætʃmənt/ /send ˌsʌmӨɪŋ æz ən ə'tætʃmənt/	Anhang im / als Anhang schicken	I'm sending you a map of Rome as an attachment.
back sth up with sth (phr v)	/'bæk sʌmӨɪŋ ʌp wɪӨ ˌsʌmӨɪŋ/	etw. mit etw. bekräftigen, unterstützen	It's a good idea to back up your telephone order with an e-mail .
book (v)	/buk/	buchen, reservieren	Shall I book a room for you?
call (n)	/kɔ:l/	Anruf	Was it an important call ?
get a call	/get ə 'kɔ:l/	einen Anruf bekommen	I get a call from Anna about three times a week.
put through a call	/put Oru: ə 'kɔ:l/	einen Anruf durchstellen	When Simon Andrews rings, can you put his call straight through to me?



call (v) call sb about sth	/kɔ:l/ /'kɔ:l sʌmbədi əbaut	anrufen jdn. wegen etw. anrufen	Could you call the dentist about my appointment?
call sb back	,sʌmθιη/ /,kɔ:l sʌmbədi 'bæk/	jdn. zurückrufen	I'll call you back this afternoon when I know the date of the meeting.
Who's calling?	/hu:z 'ko:lɪn/	Wer spricht? Wer ist dran?	"I'd like to speak to Mr Roberts." "Who's calling, please?"
caller (n)	/ˈkɔːlə/	Anrufer/in	The caller hung up without saying anything.
clause (n)	/klɔ:z/	Klausel	We'll have to reword the clause about payments.
conferencing (n)	/ˈkɒnfərənsɪŋ/	Konferenz-	I can use the conferencing facility to take part in meetings even when I'm away on a trip.
confirm (v)	/kən'f3:m/	bestätigen	You can make an appointment now, and then call nearer the time to confirm .
contact (v)	/'kɒntækt/	Kontakt aufnehmen, "kontaktieren"	Please contact us if you have any information.
conversation (n)	/kɒnvəˈseɪʃən/	Gespräch	She had a long telephone conversation with her mother.
cubicle (n)	/ˈkjuːbɪkəl/	(Ankleide-)Kabine	I've left my keys in a cubicle at the sports centre.
dial (v)	/ˈdaɪəl/	wählen	Dial 0 to speak to a receptionist.
direct line (n)	/dai'rekt lain/	Durchwahl	I only give the number of my direct line to very important clients.
disconnect (v) disconnect the phone	/dɪskə'nekt/ /dɪskə,nekt đə 'fəʊn/	unterbrechen den Telefonstecker rausziehen	When I'm very tired I disconnect the phone and go to bed.
disturb (v)	/dɪs'tɜ:b/	stören	Sorry to disturb you, but do you know where Miss



		Springer is?
/ˈiːmeɪl/	E-Mail	My first task of the day is to read my e-mails .
/ɪˈmɜːʤənsi/	Notfall, -situation	The club is now facing a financial emergency .
/ɪnˈgeɪʤd/	besetzt (Gegenteil = frei)	Dave's line was engaged , so I phoned Anja.
/ɪk'sten∫ən/	Durchwahl, Nebenstelle	My extension is 3474.
/trai ¡sʌmbədiz ɪk'stenʃən/	jds. Durchwahl probieren	I think Mr Doyle has just left the office but I'll try his extension for you.
/ˈfɔ:wəd/ /ˈfɔ:wəd ə ˌkɔ:l/	weiterleiten einen Anruf weiterleiten	Please forward all Tom's calls to me this morning.
/fri:/	frei (Gegenteil = besetzt)	I'll see if Mr Makeev's line is free yet.
/'fʌnˌkʃən/	Funktion	Use the silent ring function on your mobile.
/ˈfɜːđə/ /ˈfɜːđə tʊ/	weiter Bezug nehmend auf	Further to our conversation last week, I'm sending you our company's brochure.
/get 'Oru: tə "sʌmbədi/	zu jdm. durchkommen	After phoning several times I finally got through to her.
/giv sam0in 'ap/	etw. aufgeben	I gave my job up when my first child was born.
/'hændset/ /rɪ,pleɪs ðə 'hændset/	Hörer den Hörer auflegen	Lisa had forgotten to replace the handset so the line was engaged for six hours.
/hæn 'ʌp/ /hæn 'ʌp ən	auflegen	There was no reply so I hung up .
	/rims:dsansi/ /rims:dsansi/ /rin'gerdd/ /rik'stensan/ /ris:wad/ /ris:wad/ /ris:wad a ko:l/ /ris:da/ /ris:da/ /ris:da tu/ /get 'Oru: ta sambadi/ /grv samOrn 'ap/ /hændset/ /rr,plers da 'hændset/ /hæn 'ap/	//ims:donsi/ //ims:donsi/ //ims:donsi/ //ims:donsi/ //in'gerdyd/ //ik'stenfon/ //trar isambodiz ik'stenfon/ //fo:wod/ //fo:wod/ //fo:wod o iko:l/ //fri:/ //f



hang up on sb	₁ sʌmbədi/	bei jdm. einfach auflegen	It was yet another person trying to sell me an alarm system so I hung up on her.
headset (n)	/'hedset/	Kopfhörer mit integriertem Mikrofon, Headset	I use a headset at work so that I can work on the computer while I'm on the phone.
help (v) How can I help you?	/help/ /haʊ kən aɪ 'help juː/	helfen Wie kann ich Ihnen helfen? Was kann ich für Sie tun?	Pharmatech SA, Adriana speaking. How can I help you?
hook (n) take the phone off the hook	/huk/ /teik đə 'fəun pf đə ,huk/	Haken, "Aufhänger" den Hörer daneben legen	We always take the phone off the hook before we sit down to eat.
ignore (v)	/ɪg'nɔ:/	ignorieren	He completely ignored her and kept on walking.
including (prep) not including	/ɪn'klu:dɪn/ /nɒt ɪn'klu:dɪŋ/	einschließlich, mitsamt außer	There were nine of us, not including our teacher.
instead instead of	/in'sted/ /in'sted əv/	(an)statt	Can't we deal with this now instead of waiting until tomorrow?
interested (adj) be interested (in sth)	/'intərestəd/ /bi: 'intərestəd in ısʌmӨɪŋ/	interessiert an etw. interessiert sein	We're going to the cinema. Are you interested?
interrupt (v)	/ɪntəˈrʌpt/	unterbrechen, stören	Please don't interrupt her while she's working.
intrude (into) (v)	/ɪn'tru:d ɪntə/	sich negativ auswirken	I try not to let my work intrude into our home life.
irritate (v)	/'ırıteıt/	ärgern, irritieren, auf die Nerven gehen	That little noise he makes really irritates me.
let (v)	/let/	lassen	



let sb know	/let sambədi 'nəu/	jdn. etw. wissen lassen	Let me know if I can do anything to help.
			When I hear about the contract I'll let you know.
line (n) I'll try the line.	/laɪn/ /aɪl traɪ đə 'laɪn/	Verbindung eine Verbindung probieren	One moment, please. I'll try the manager's line.
message (n)	/ˈmesɪʤ/	Botschaft, (hier:) Nachricht	She's just left the office. Can I take a message?
message form	/'mesidg fo:m/	Formular für telefonische Nachrichten	I see from this message form that Mr Wilks called again about his order.
leave a (spoken) message	/li:v ə ,spəukən 'mesɪʤ/	mündliche (hier: telefonische) Nachricht	I left a note on his keyboard. Maybe I should leave a spoken message on his answerphone as well.
moment (n) one moment,	/'məumənt/ /wʌn 'məumənt/	Moment, Augenblick einen Augenblick	One moment, I'll just put you through.
number (n) call a number	/'nʌmbə/ /'kɔ:l ə ˌnʌmbə/	Nummer eine (Telefon-)Nummer wählen	The number you have called has not been recognised.
try sb's number	/trai ˌsʌmbədiz	es unter jds. (Telefon-) Nummer versuchen	I'll try Dave's number again. Maybe the line'll be free now.
participant (n)	/pa:'tɪsɪpənt/	Teilnehmer/in	All participants need to register half an hour before the race.
phone (n) answer the phone	/ˈfəʊn/ /,ɑ:nsə đə ˈfəʊn/	Telefon ans Telefon gehen	I'm in the shower. Can someone else answer the phone?
prepared (adj) be prepared to do sth	/prɪ'peəd/ /bi: prɪ'peəd tə du:	vorbereitet, (hier:) bereit bereit / willens sein etw. zu tun	I'm not prepared to listen to excuses.



	samθιη/		
presentation (n)	/prezən'teɪʃən/	Präsentation	Can I borrow your laptop for my presentation ?
regard (n) best regards	/rɪ'ga:d/ /best rɪ'ga:dz/	(hier:) Gruß beste / freundliche Grüße	I look forward to hearing from you. Best regards , Sam Page.
with regard to	/wı\text{\text{\text{r1'ga:d ta/}}	(hier:) Bezug nehmend auf	I am writing with regard to your advertisement for the post of hotel receptionist.
regarding (prep)	/rɪˈgɑːdɪŋ /	(hier:) bezüglich, hinsichtlich	I need to speak to you regarding my appraisal.
replace (v) replace the handset	/rɪ'pleɪs/ /rɪ,pleɪs đə 'hændset/	ersetzen den Hörer ersetzen / austauschen	The phone rang again as soon as he'd replaced the handset.
researcher (n)	/rɪ'sɜ:tʃə/	Rechercheur/in	She works as a researcher for a TV company.
reservation (n)	/rezə'veɪʃən/	Reservierung	I have a reservation in the name of Pedersen for a table for four.
ring (v) the phone rings	/rɪn/ /đə 'fəun rɪnz/	läuten, klingeln das Telefon läutet / klingelt	The phone nearly always rings when we're having a meal.
sorry (adj) I'm sorry	/'sɒri/ /aɪm 'sɒri/	leid, betrübt es tut mit leid	I'm sorry, could you repeat that, please.
speak (v) Can I speak to?	/spi:k/ /kən aı 'spi:k tə/	sprechen, reden Kann ich mit sprechen?	Good afternoon, can I speak to Richard Barlow?
stock (n) have sth in stock	/stdk/ /hæv sam\text{gin 'stdk/}	Lager im / am Lager haben	We only have two more of these cameras in stock .



stress (n) cause stress	/stres/ /kɔ:z 'stres/	Stress Stress verursachen	Working late every night can cause stress.
suffer from stress	/ˌsʌfə frəm 'stres/	unter Stress leiden	Carol's been suffering from stress since she started her new job.
stressed (adj) (opposite = relaxed)	/strest/	gestresst (Gegenteil = entspannt)	If I'm feeling stressed after work I listen to classical music on the way home in the car.
supplier (n)	/sə'plaɪə/	Lieferant	Colombia is our main supplier of coffee beans.
telephone (n) telephone exchange (n)	/'telɪfəʊn/ /'telɪfəʊn ɪk,stʃeɪnʤ/	Telefon Telefonvermittlung	The new receptionist can't operate the telephone exchange very well yet.
telephone use (n)	/'telɪfəʊn ju:s/	Telefonnutzung(sverhalten)	Has owning a mobile affected your telephone use in any way?
telephonist (n)	/tə'lefənist/	Telefonistin	Sorry about that, the new telephonist must have cut us off.
transparency (n)	/træns'pærənsi/	Folien	My laptop won't switch on and all the transparencies for my presentation are on it!
urgently (adv)	/ˈɜːʤəntli/	dringend	Pete, I need to talk to you urgently about the Pixmatic order. Can you call me back?



pronunciation

Elementary

translation/notes

example sentence

Unit 20	u
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abroad (n) go abroad	/ə'brɔ:d/ /gəu ə'brɔ:d/	Ausland ins Ausland gehen	We try to go abroad at least once a year.
accident (n) have an accident	/ˈæksɪdənt/ /hæv ən 'æksɪdənt/	Unfall einen Unfall haben	He had an accident on a skiing holiday.
advice (n)	/æd'vaɪs/	Rat	We are here to give people advice about health issues.
ambulance (n)	/ˈæmbjʊləns/	Krankenwagen	The ambulance arrived within five minutes.
call an ambulance	/kɔ:l ən 'æmbjuləns/	einen Krankenwagen rufen	We'd better call an ambulance . I think his leg is broken.
assistance (n)	/ə'sıstəns/	Hilfe, Unterstützung	The airline offers assistance to people with disabilities.
avoid (v)	/ə'vɔɪd/	vermeiden	I want to avoid being drawn into the argument.
backache (n) have/have got backache	/'bækeɪk/ /hæv/hæv gɒt 'bækeɪk/	Rückenschmerzen Rückenschmerzen haben	Dave has had backache since lifting that sofa.
bandage (n)	/'bændiæ/	Verband	The bandages should be changed every two days.
better (adv)	/'betə/	besser	



get better	/get 'betə/	gesund werden	If you want to get better , you must take your medicine.
bleed (v)	/bli:d/	bluten	He was bleeding from a wound in his shoulder.
broken (adj)	/'brəukən/	gebrochen	I think his leg is broken .
bruise (n)	/bru:z/	Prellung, Quetschung	Paul had a large bruise over his eye.
business (n) business traveller	/'bɪznəs/ /'bɪznəs ˌtrævələ/	Wirtschaft, Unternehmen Geschäftsreisende/r	The 6.15 flight is usually full of business travellers .
business trip	/'biznəs trip/	Geschäftsreise	I'm going on a business trip to Singapore next week.
capsule (n)	/ˈkæpsju:l/	Kapsel	I can swallow these capsules without any water.
cash-point (n)	/ˈkæ∫pɔɪnt/	Geldautomat	You can use your debit card at any cash-point in Europe.
catch (v)	/kæʧ/	(ver-)fangen, hier: hängen bleiben	I caught my knee on that box as I fell.
check (v)	/tʃek/	(über-)prüfen	First, check that you have everything you need.
chemist (n)	/'kemist/	Apotheker	You can only obtain these pills from a chemist .
chemist's	/'kemists/	Apotheke	Can you buy more vitamins while you're at the chemist's?
contact (v)	/'kɒntækt/	Kontakt aufnehmen	Please contact us if you have any information.
cover (v)	/'kʌvə/	(ab-)decken	I need to ring the insurance company to check whether our policy covers lost baggage.
cut (n)	/kʌt/	Schnitt	My son's face was covered in cuts and bruises.



cut (v)	/kʌt/	schneiden	Be careful not to cut your finger.
details (n pl) insurance details take sb's details	/'di:terlz/ /m'ʃuərəns ,di:terlz/ /terk ˌsʌmbədɪz ,di:terlz/	Angaben Versicherungsdaten, - angaben jds. Daten aufnehmen	Please enter your insurance details below. The police stopped him and took his details .
doctor (n)	/'dɒktə/	Doktor, Arzt	Consult your doctor before trying these exercises.
emergency (n)	/ɪˈmɜːʤənsi/	Notfall	Don't worry, it isn't an emergency but I'd like a doctor to have a look at it.
emergency department/service	/ɪˈmɜːʤənsi /də,pɑ:tmənt/,sɜ:vɪs/	Notaufnahme	This hospital doesn't have an emergency department.
first aid (n)	/fɜːst eɪd/	Erste Hilfe	I've got a certificate in first aid.
form (n) fill out a form	/fɔ:m/ /fil aut ə 'fɔ:m/	Formular ein Formular ausfüllen	I've already filled out three forms about my missing luggage.
headache (n) have/have got a headache	/'hedeɪk/ /hæv/hæv gɒt ə 'hedeɪk/	Kopfschmerzen Kopfschmerzen haben	Do you have any paracetamol? I've got a headache.
health (n)	/hel\text{\text{\text{hel}}}	Gesundheit	He's had health problems ever since he was 15.
health care	/'hel\text{\tin}\text{\tint{\text{\te}\tint{\text{\ti}}}\tint{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\texi}\tint{\text{\text{\text{\text{\texi}\tint{\tiin}\tint{\tiin}\tint{\text{\text{\text{\text{\text{\ti}}}\tint{\text{\tiin}\tex	medizinische Versorgung, Gesundheitsfürsorge	With this card you can receive free health care in EU member states.
health insurance	/'hel⊖ m,∫uərəns /	Krankenversicherung	As part of your salary package, you will receive a pension and health insurance.
hospital (n) take sb to hospital	/'hɒspɪtəl/	Krankenhaus jdn. ins Krankenhaus	Anita's taken Laura to hospital . It looks like she's



	/teik ,sambədi tə 'hospitəl/	bringen	broken her arm.
hurt (v)	/hɜːt/	weh tun (verletzen)	Show me where it hurts .
ill (adj) (opposite = well)	/ɪl/	krank (Gegenteil = gesund)	You're too ill to go to work.
insurance (n) insurance company	/in'ʃʊərəns/ /in'ʃʊərəns ,kʌmpəni/	Versicherung Versicherung(sgesellschaft)	I need to ring the insurance company to check whether our policy covers lost baggage.
insurance details	/ɪnˈʃʊərəns ,di:teɪlz/	Versicherungsdaten	Please enter your insurance details below.
insurance policy	/in'∫uərəns ,pɒləsi/	Versicherungspolice Reiseversicherung	My insurance policy clearly states that you will reimburse me for emergency hospital treatment.
travel insurance	/'trævəl ɪn'ʃuərəns/	reseversionerung	Our company's policy includes travel insurance for all business trips.
invoice (v)	/'invois/	in Rechnung stellen	The hotel usually invoices my company directly.
look (n) have a look at sth	/luk/ /ˌhæv ə 'luk ət ˌsʌmΘɪŋ/	Blick einen Blick auf etw. werfen, ansehen	I'd better have a look at that cut on your head.
medication (n)	/medɪ'keɪʃən/	medikamentöse Behand- lung, Medizin	Eric takes medication for high blood pressure.
move (v)	/mu:v/	bewegen	I can't move my left leg.
name (n) under a different name	/neim/ /Andər ə ,difrənt 'neim/	Name unter einem anderen Namen	He had booked into the hotel under a different name.



nasty (adj) (opposite = nice) that looks nasty	/'na:sti/ /đæt luks 'na:sti/	übel, gemein, fies (Gegenteil = nett, ange- nehm) das sieht übel aus	That cut looks nasty. I think you need stitches.
need (v)	/ni:d/	müssen	I need to sit down for a moment, I'm feeling faint.
pain (n) have a pain in your back/ shoulder etc	/pein/ /hæv ə ,pein in jə 'nek/'ʃəʊldə/	Schmerz(en) Schmerzen im Rücken / in der Schulter usw. haben	l've had a bad pain in my shoulder for about a week.
painkiller (n)	/'peinkilə/	Schmerzmittel	I'm taking painkillers because my knee is hurting.
pill (n)	/pɪl/	Tablette	Take two pills every four hours before food.
plaster (n)	/'pla:stə/	Gips	The teacher put a plaster on Harry's cut finger.
plaster cast (n)	/'pla:stə ka:st/	Gipsabdruck	We'll remove the plaster cast after three weeks.
prescription (n)	/prə'skrɪpʃən/	Rezept	You can buy the drug without a prescription .
reception (n)	/rɪˈsepʃən/	Anmeldung	Visitors must report to reception first.
receptionist (n)	/rɪˈsepʃənɪst/	Empfangsmitarbeiter/in (Empfangsdame)	Katja is working as a hotel receptionist before going to university.
recommend (v)	/rekə'mend/	empfehlen	Can you recommend a good restaurant?
reimburse (v)	/ri:ɪm'bɜ:s/	entschädigen	The policy clearly states that you will reimburse me for emergency hospital treatment.
sell (v) be sold	/sel/ /bi: 'səuld/	verkaufen verkauft werden	These spices are sold in most supermarkets.
settle (v)	/'setəl/	(hier:) (Rechnung)	He has 30 days to settle his bill.



		begleichen	
sprain (n)	/spreɪn/	Verstauchung	Rest is the best treatment for a sprain .
sprained (adj)	/spreind/	verstaucht	Bruno can't type because he has a sprained wrist.
stitch (n) need stitches	/stɪtʃ/ /ni:d 'stɪtʃəz/	Stich genäht werden müssen	That cut looks nasty. I think you need stitches .
stretcher (n)	/'stretʃə/	Trage	McGregor was carried off the pitch on a stretcher .
surgery (n)	/ˈsɜːʤəri/	Behandlungsraum, Sprechzimmer	I had to wait an hour at the dentist's surgery.
swollen (adj)	'swəulən/	geschwollen	My knee is very swollen after that fall.
symptom (n)	/ˈsɪmptəm/	Symptom	The symptoms include fever and vomiting.
toothache (n) have/have got toothache	/'tu:\text{\text{deik}/} \\ /\text{\text{hev}/\text{hev got}} \\ 'tu:\text{\text{deik}/} \end{array}	Zahnschmerzen Zahnschmerzen haben	I can't concentrate because I've got toothache.
traveller (n)	/'trævələ/	Reisende/r	Rail travellers are furious at the increase in fares.
treatment (n)	/'tri:tmənt/	Behandlung	She was receiving treatment for breast cancer.
trip (n) business/leisure trip	/trip/ /'biznəs/'leʒə trip/	Reise (Ausflug) Geschäfts-/Freizeitreise	"Are you going to Italy on business?" "No, my wife and I are taking a leisure trip ."
twist (v)	/twist/	verdrehen	I've twisted my ankle so I won't be able to play.
urgent care (n)	/ˈɜːʤənt ,keə/	dringende (Not-) Behandlung	You must tell the insurance company if you suffer from a condition that may require urgent care .
way out (n)	/weɪ 'aut/	Ausgang, Hinausgehen	



on the way out	/pn đə wei 'aut/	beim Hinausgehen	I bumped into Rachel on my way out.
weight (n) put weight on sth	/weit/ /put 'weit pn _ssam\text{\text{BIN}}/	Gewicht etw. belasten	I'm trying not to put any weight on my sore foot.
X-ray (n) take an X-ray	/'eksreɪ/ /teɪk ən 'eksreɪ/	röntgen eine Röntgenaufnahme machen	We need to take an X-ray of your wrist to see if it's broken.